# Alchemer Survey Zoho CRM Integration

The Alchemer Survey Zoho Integration is available as an add-on. If you are interested in purchasing the Zoho Integration, please contact us for additional information.

At a high-level, Alchemer's integration with Zoho CRM allows you to easily:

- Push survey data from Alchemer into Zoho CRM, for example to update contact records.
- Pull data from contacts in Zoho CRM into Alchemer, for use in surveys or email campaigns.

Customer feedback collected through Alchemer seamlessly flows into Zoho, reducing data silos and conserving time and resources that would have otherwise been used on manually inputting feedback for contacts in Zoho.

On the Alchemer-side, this integration leverages data from Zoho contact records to create customized surveys tailored at the customer level. This personalized approach enables you to gather more relevant and targeted insights that lead to a better understanding of your customers' preferences and your overall customer experience.

#### What are some examples of the Alchemer Zoho CRM Integration in practice:

- Run a Customer Experience Survey in Alchemer and automatically update contact records in Zoho CRM when that customer provides feedback.
- Bring in data from Zoho contact records to personalize surveys sent through Alchemer.

### Integration Setup

#### Adding an Integration Action

- 1. Select an existing survey or create a new survey. Then navigate to the Survey Builder.
- 2. Click "Add New: Action"

You cannot add this Integration Action to the first page of the survey.

| Page 2: Add Page Title                  | 👁 Preview 🖋 🕂 😫 🗙 |
|---|-------------------|
| Let's add something to this blank page. |                   |
| Add New: Question Text/Media Action     |                   |

3. In the Add Action modal, scroll down to Integrations. Then click "Add" for one of your purchased integrations.

| Alchemer   | Customer Experience Survey  | Help                         |
|--|---|------------------------------|
| PRODUCTS   | BUILD STYLE TEST SHARE RESULTS - TOOLS -  | View Settings                |
| 🔏 Workflow   | Page 1: Add Page Title       • Preview  | 1 + @ ×                      |
| TOOLS  | <ul> <li>This question has answer validation</li> <li>Email format expected</li> </ul>  | ✓ Edit                       |
| <ul> <li>Design Library</li> <li>Research Library</li> </ul> | 1. What is your email address?  | K Remove                     |
| C Integrations -   | INSERT:     ✓ Question     Image Text / Media     Ø Action     ♥ Page Break       2. Please tell us about your experience so far? | ✔ Edit                       |
| ACCOUNT  |   | ↔ Move<br>௴ Copy<br>¥ Remove |
| Support Center   |   |                              |

If you haven't purchased any additional integrations, you will see the below screen:



4. Select the action you would like to perform:

- Update Contact: Update contact fields within a contact in Zoho CRM. Jump to section.
- Get Contact: Get data from a Zoho CRM Contact. Jump to section.

| Configure Action                          |                                     |  |             |
|---|-------------------------------------|--|-------------|
| PRIMARY SETUP LOGIC                       | C ADVANCED                          |  |             |
| K Back                                    |                                     |  |             |
| Select Action                             |                                     |  |             |
| Select the action you would l             | ike to perform.                     |  |             |
| Update Contact<br>Update Zoho CRM Contact | Get Contact<br>Get Zoho CRM Contact |  |             |
|   |                                     |  |             |
|   |                                     |  |             |
|   |                                     |  |             |
|   |                                     |  | Cancel Next |

### Zoho CRM | Update Contact

Your browser does not support HTML5 video.

To complete this integration action you will need:

- Your Zoho login information
- Fields in this survey that will be used to find your Zoho contact.
- Fields in this survey that contain the data you want to use to update the Zoho contact.
- Fields in this survey that you would like to use to return some information regarding the update. (Optional)
- 1. Select the "Update Contact" action.

| Configure Action                          |                                     |  |             |
|---|-------------------------------------|--|-------------|
| PRIMARY SETUP LOGI                        | C ADVANCED                          |  |             |
| K Back                                    |                                     |  |             |
| Select Action                             |                                     |  |             |
| Select the action you would l             | ike to perform.                     |  |             |
| Update Contact<br>Update Zoho CRM Contact | Get Contact<br>Get Zoho CRM Contact |  |             |
|   |                                     |  |             |
|   |                                     |  |             |
|   |                                     |  |             |
|   |                                     |  | Cancel Next |

2. Hit "next" on the overview screen.

| Configure Action  |          |      |
|---|----------|------|
| PRIMARY SETUP LOGIC ADVANCED  |          |      |
| Zoho CRM   Update Contact<br>Update contact fields within a contact in Zoho CRM.  |          |      |
| You will need: <ul> <li>Your Zoho login information.</li> </ul>   |          |      |
| <ul> <li>Fields in this survey that will be used to find your Zoho contact.</li> <li>Fields in this survey that contain the data you want to use to update the Zoho contact.</li> <li>Fields in this survey that you would like to use to return some information regarding the update. (Optional)</li> </ul> |          | I    |
| Need help? Learn more   |          |      |
| V240627   |          |      |
|   |          | _    |
|   | Previous | Next |

3. Authenticate with your Zoho account. Name your new authentication then click "Create".

| Configure Action   |      |
|--|------|
| PRIMARY SETUP LOGIC ADVANCED   |      |
| Zoho CRM   Authentication<br>Connect to yc<br>You will be di<br>Tour authentication name<br>PROD | ×    |
| Previous   |      |
| Previous<br>Previous   | Next |

4. In the Zoho sign-in window that appears, provide your login credentials.

| Zoho                               | Accounts  |  |
|------------------------------------|---|--|
| accounts.zoho.com/signin?servicena | accounts.zoho.com/signin?servicename=AaaServer&serviceurl=https%3A%2F |  |
|                                    |   |  |
|                                    | Try smart sign-in   |  |
| Sign in                            |   |  |
| to access Accounts                 |   |  |
|                                    |   |  |
| Email address or mobile numbe      | er  |  |
|                                    |   |  |
|                                    | Next  |  |
|                                    |   |  |
| Sign in using                      |   |  |
| ć G 💅 🕢 in                         | Y 🚦 👯   |  |

5. Select the field in this survey that you want to use to find the specific contact record in Zoho.'Contact | Email' will often make the most sense, but you can use any of the other fields listed in the drop-down list.

| Configure Action   |                                       |      |
|--|---------------------------------------|------|
| PRIMARY SETUP LOGIC ADVANCED   |                                       |      |
| Zoho CRM   Find the Zoho Contact<br>We need to find the specific contact to update when the survey runs. |                                       |      |
| Match This Alchemer Field Value  | To a Value in This Zoho Contact Field |      |
| 3. What is your email address? (id: 73) $\checkmark$   | Zoho   Contact   Email                | × 🛍  |
| Add a new mapping  |                                       |      |
| Only one field can be used to search   |                                       |      |
|  |                                       |      |
| ○ ○ ● ○ ○ ○  | Previous                              | Next |

#### How to Create Fields in Alchemer

1. Add survey questions that when answered will provide the desired field. (Example: What is the customer email address?)

2. Create a container using a Hidden Value. These Hidden Values can then be mapped to fields in Zoho CRM and used as Merge Codes in your survey.

6. Map fields in Alchemer to corresponding fields in Zoho CRM.

For **Update Zoho CRM Contact Records**, you will map a survey field in Alchemer to a corresponding field in Zoho CRM. This will push the data from that survey field into Zoho and update the corresponding field for that contact record.

| Configure Action  |   |      |
|---|---|------|
| PRIMARY SETUP LOGIC ADVANCED  |   |      |
| Zoho CRM   Update Zoho Contact with Survey D<br>Choose the survey data you want to use to update specific fields in y | ata<br>pur Zoho contact.  |      |
| 4. What city do you live in? (id: 82)   | To Update This Zoho Field         Zoho   Contact   Mailing City |      |
| Add a new mapping   |   |      |
|   |   |      |
|   |   |      |
|   | -   |      |
| • • • •   | Previous  | Next |

#### Optional: Get Data Back About the Contact Update Action

After a Zoho CRM Update Contact action occurs, data about the action is available for use in your survey. You can map this data back to fields in Alchemer.

For example, if there is an error in the action you can skip the rest of the survey questions for that respondent.

| Zoho CRM   Get Data Back  |   |   |
|---|---|---|
| hoose the data γου would like to return from the update and map it to a | field in Alchemer. Optional                     |   |
| ise Data from the Customer Update                                       | To Update This Alchemer Field                   |   |
| Action   Metadata   message   | <ul> <li>Zoho return message (id: 6)</li> </ul> | ~ |
| Add a new mapping   |   |   |

7. Click "Save" to complete the integration setup.

| Configure Action   |          |      |
|--|----------|------|
| PRIMARY SETUP LOGIC ADVANCED   |          |      |
| Zoho CRM   Setup Complete<br>A log of each run result can be found in the Individual Responses > Action Log. |          |      |
|  | Previous | Save |

### Zoho CRM | Get Contact

Your browser does not support HTML5 video.

To complete this integration action you will need:

- Your Zoho login information.
- Fields that will be used to find your Zoho contact.
- Fields in this survey that you would like to use to return some contact information

1. Select "Get Contact" as your integration action.

| Configure Action                                |                                     |
|---|-------------------------------------|
| PRIMARY SETUP LOGIC                             | ADVANCED                            |
| < Back  |                                     |
| Select Action<br>Select the action you would li | ke to perform.                      |
| Update Contact<br>Update Zoho CRM Contact       | Get Contact<br>Get Zoho CRM Contact |
|   |                                     |
|   |                                     |
|   |                                     |
|   |                                     |

2. Hit "next" on the overview screen.

| Configure Action   |          |      |
|--|----------|------|
| PRIMARY SETUP LOGIC ADVANCED   |          |      |
| Zoho CRM   Get Contact         Get contact fields within a contact in Zoho CRM.         You will need:         Your Zoho login information.         Fields that will be used to find your Zoho contact.         Fields in this survey that you would like to use to return some contact information.         Need help? Learn more         v240830 |          |      |
| • • • •  | Previous | Next |

3. Authenticate with your Zoho account. Name your new authentication then click "Create".

| Configure Action   |        |
|--|--------|
| PRIMARY SETUP LOGIC ADVANCED   |        |
| Zoho CRM   Authentication<br>Connect to vc<br>You will be di<br>Tour authentication name<br>Your authentication name |        |
| Previous Create  |        |
| Previou  | s Next |

4. In the Zoho sign-in window that appears, provide your login credentials.

| Zoh                               | o Accounts                           |
|-----------------------------------|--------------------------------------|
| accounts.zoho.com/signin?servicen | ame=AaaServer&serviceurl=https%3A%2F |
|                                   |                                      |
|                                   | Try smart sign-in                    |
| Sign in                           |                                      |
| to access Accounts                |                                      |
|                                   |                                      |
| Email address or mobile numb      | er                                   |
|                                   |                                      |
|                                   | Next                                 |
|                                   |                                      |
| Sign in using                     |                                      |
| ć G 💅 🕢 in                        | ✓                                    |

5. Select the field in this survey that you want to use to find the specific contact record in your Zoho CRM. 'Contact Email' will often make the most sense, but you can use any of the other fields listed in the drop-down list.

| Configure Action   |                                       |      |
|--|---------------------------------------|------|
| PRIMARY SETUP LOGIC ADVANCED   |                                       |      |
| Zoho CRM   Find the Zoho Contact                                     |                                       |      |
| We need to find the specific contact to get data from when the surve | y runs.                               |      |
| Match This Alchemer Field Value                                      | To a Value in This Zoho Contact Field |      |
| 3. What is your email address? (id: 73) 🗸 🗸 🗸                        | Zoho   Contact   Email 🗸 🗸            |      |
| Add a new mapping  |                                       |      |
|  |                                       |      |
|  |                                       |      |
|  |                                       |      |
| ••••   | Previous                              | Next |

#### How to Create Fields in Alchemer

1. Add survey questions that when answered will provide the desired field. (Example: What is your customer email address?)

2. Create a container using a Hidden Value. These Hidden Values can then be mapped to fields in Zoho CRM and used as Merge Codes in your survey.

6. Map fields in your Zoho CRM to corresponding fields in Alchemer.

Map contact fields in Zoho CRM to corresponding fields in Alchemer. This will pull in data from an existing field in Zoho CRM and update the corresponding field in Alchemer.

| Configure Action   |                               |   |
|--|-------------------------------|---|
| PRIMARY SETUP LOGIC ADVANCED   |                               |   |
| Zoho CRM   Get Data Back   |                               |   |
| Choose the data you would like to return from the contact and map it to a field in Alchemer. |                               |   |
| Use Data from the Customer Update  | To Update This Alchemer Field |   |
| Zoho   Contact   Lead_Source V   | 2. Lead Source (id: 3) V      | Ŵ |
| Zoho   Contact   First_Name 🗸  | 3. First Name (id: 4) $\vee$  | 1 |
| Zoho   Contact   Title 🗸   | 4. Title (id: 5) $$           | 1 |
| Zoho   Contact   Department ~  | 5. Department (id: 6) $\vee$  | Ŵ |
| Add a new mapping  |                               |   |
| Add a new mapping  |                               |   |

7. Click "Save: to complete the integration setup.



# Monitoring a Zoho CRM Integration Action

A log of each run result can be found in Results > Individual Responses > Action Log.

Select an individual response and then navigate to the Action Log. In the Action Log, you can monitor whether the action was successful.

## FAQs

What permissions do I need within Alchemer to set up and use the Zoho CRM integration?

> This integration doesn't fit my use cases, or I want to provide feedback to Alchemer!

**Related Articles**