Net Promoter Score® Question Type

Net Promoter[®] measures the loyalty between a provider and consumers.

NPS[®] questions are typically phrased like so: "Based on your experience, how likely are you to recommend Alchemer to a friend or colleague?"



Respondents respond on a scale from 0 to 10. Typically, the reporting value is numeric for analysis purposes.

When to use it

Use Net Promoter Score® questions to gauge your customers' loyalty.

Setup

- 1. Click the Question link on the page where you would like to add your NPS® question.
- 2. Select Net Promoter Score from the Question Type dropdown and enter the question you wish to ask.
- **3.** This will add answer options 0-10. You'll notice that these options are greyed out; this is because they cannot be changed. This is so that the question can report properly.

Multiple Choice Options	
0	Getting Started Guide ×
1	Net Promoter Score (NPS) categorizes respondents as either a Promoter,
2	Passive, or Detractor and gives you a quantitative number of how likely
3	The answer options in an NPS are fixed
4	and cannot be edited. The NPS score will be automatically calculated in
5	reports.
6	
7	
8	
9	
10	

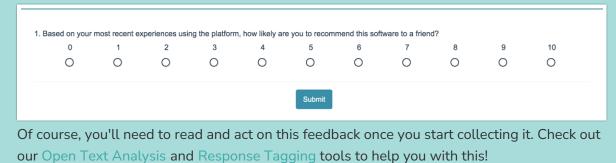
4. Below the answer options, we recommend adding a Far Left Label and Far Right Label and click Save Question.

Multiple Choice Options		
0		Getting Started Guide X
1		Net Promoter Score (NPS) categorizes respondents as either a Promoter,
2		Passive, or Detractor and gives you a quantitative number of how likely
3		people are to recommend you.
4		The answer options in an NPS are fixed and cannot be edited. The NPS score will be automatically calculated in
5		reports. Learn More
6		
7		
8		
9		
10		
Far Left Label	Far Right Label	
Not Likely	Extremely Likely	

Alchemer **strongly** recommends extensive testing of the labels display on mobile devices before launching the survey live. Long labels can cause issues with display on mobile devices.

8 Best Practice Tip: Adding a Follow-up Essay Question

Net Promoter Score questions should always be paired with an open text field to collect details on why the respondent choose their score. Otherwise, how are you going to improve your score?



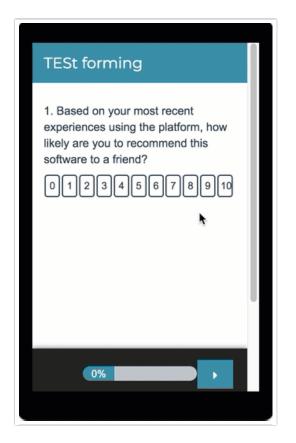
Survey Taking

On a desktop and most laptops the Net Promoter Score® question type looks like so.

'	0	5	4	3	2	1	0
0	0	0	0	0	0	0	0
0	0	0	0		0	0 0	0 0 0

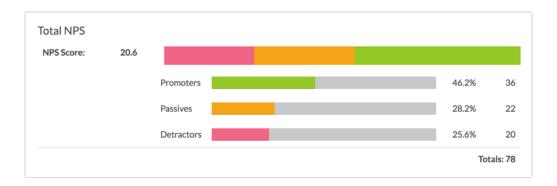
When optimized for mobile devices the Net Promoter Score® question type looks very similar but with larger targets as mobile respondents will be using their finger to select answers.

By default, survey questions show one at a time on mobile devices to prevent the need for scrolling on smaller screens. For single-select questions, like the Net Promoter Score® question, the screen will automatically advance after an option is selected. You can turn off this one-at-a-time interaction if you wish.



Reporting

In reports responses are categorized as either promoters (9-10), neutrals (7-8) or detractors (0-6). A Net Promoter Score is calculated as the percent of promoters minus the percent of detractors.



Additional Reporting Options

There are a couple of other options for reporting on your NPS® question:

• If you want to see the specific value selected (0-10) for each individual respondent, use the DIY Response Grid/Cards reporting element.

Change Colors and Categories in Reports

Within a Standard Report your NPS® questions will use the Group Answer Options feature to group Detractors, Passives, and Promoters.

Using this feature, you can update the colors for your NPS® reporting element, should you prefer something other than Alchemer's defaults. To do so, click on each category's color selector to choose a different color for representing that category in your report.

Ans	wer Grou Group An	ping / Top and Bottom Box swer Options	
		Detractors	7 Items
		Passives	2 Items
		Promoters	2 Items

If you wish to change the category name this can be done using the Text and Translations tool. Go to **Tools > Text and Translations** and click the language for which you wish to change the NPS® categories. Go to the **Reports** tab and scroll to the **Detractors**, **Passives**, and **Promoters**. Click **Edit** to change the category name.

Text & Tran	slations / English	Export Fields for	Translation Import Translation
General Message	es Save & Continue Reports		
Field	Default Text	Translation	Control
Report Settings			
Reports	Reports	Reports	🖋 Edit
Percent	Percent	Percent	/ Edit
Count	Count	Count	🖋 Edit
Value	Value	Value	🖋 Edit
Hidden	Hidden	Hidden	🖋 Edit
Question Title	Question Title	Question Title	🖋 Edit
NPS	NPS	NPS	🖋 Edit
NPS Score	NPS Score	NPS Score	🖋 Edit
NPS Category	NPS Category	NPS Category	🖋 Edit
Detractors	Detractors	Detractors	🖋 Edit
Passives	Passives	Passives	/ Edit

- See additional compatible chart types
- ⊕ See what other report types are compatible

Exporting

In the CSV/Excel export, the data is displayed in a single column.

Using NPS[®] in Publication

If you plan on publishing your NPS data, take a moment to make sure that you give appropriate attribution.

FAQ

- Can I change the number of options in the NPS question?
- Can I change the colors of the NPS in Reports?
- How reliable is Net Promoter Score?

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